

Company Presentation

VoIP Communication Expert

May, 2018



CONTENTS

01 | COMPANY PROFILE
AND HISTORY

02 | RESEARCH AND
PRODUCT

03 | FACTORY AND
QUALITY SYSTEM

04 | SALES & MARKETING



PART 01

COMPANY PROFILE AND HISTORY



About Fanvil



1

VoIP Communication Expert

Founded in 2002, headquartered in Shenzhen, China. Fanvil has experience over 15 years.

2

Global Brand

Our VoIP Communication endpoints and systems are sold worldwide since 2012

3

Dedicated R&D Team

Two R&D Centers located in Beijing and Suzhou China.

4

High Efficient Support Team

Our professional tech support team will respond to you within 24 hours.

Turnover Growth



Average Annual Growth
Rate of Turnover

50%

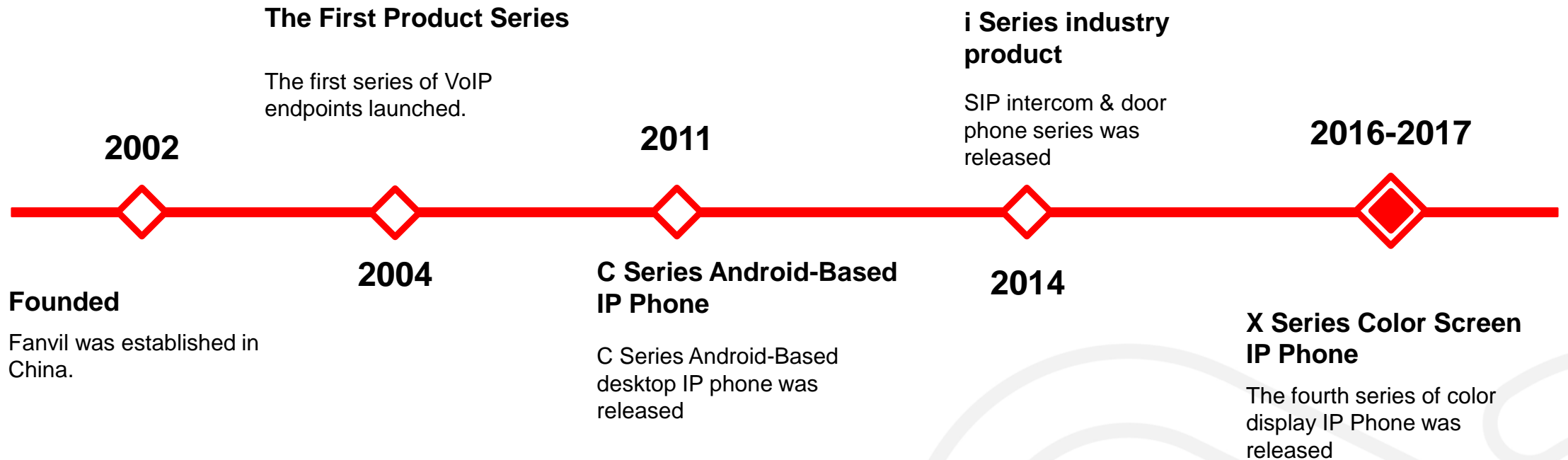


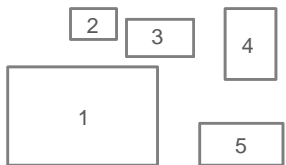
2016

2017

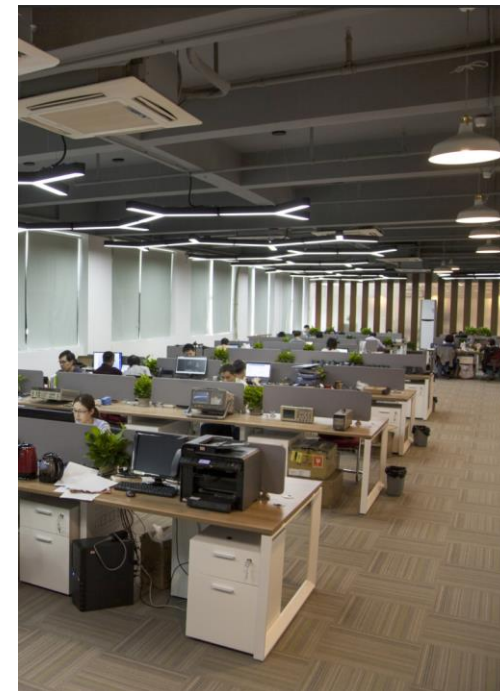
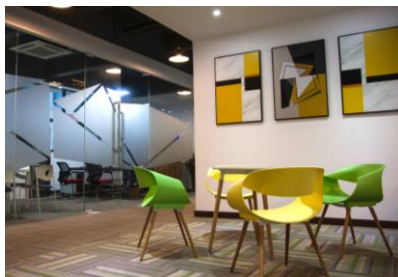
Goal of 2018

FANVIL Milestone





- 1. Exhibition Room
- 2. Reception Area
- 3. Reception Desk
- 4. Working Area
- 5. Beijing Office



New Office

We have moved our headquarters, Beijing branch office to brand-new offices because of expansion of our company

Located in Shenzhen and Beijing, China.



PART 02

RESEARCH AND PRODUCT



RESEARCH AND PRODUCT

R&D Strength

15

50%

2

12

Over 15 Years'
R&D Experience

R&D Team is 50% of
the total employees

2 R&D Centers
located in China

12 Invention
Patents

With more than 15 years of R&D experience and a significant contribution in the development of superior quality products, FANVIL has been investing R&D heavily annually, to offer high-quality, cost-effective VoIP products and solutions, to facilitate better communication.

X6



RESEARCH AND PRODUCT

X Series Color Screen IP Phone

Ranging from entry level to advanced IP phones, Fanvil X series color screen IP phone is an ideal cost-effective solution for small-to-large companies.

X2P



X3S/SP/G



X4/G



X5S



C600



RESEARCH AND PRODUCT

C Series Android-Based Video Phone

User Friendly. Powerful. Customizable



7" Large Touch Screen



HD Video and Audio



Android-Based System for Intuitive Interface

RESEARCH AND PRODUCT

H Series Hotel IP Phone

Full-Features, Cost-Effective,
Stylish for Hotels

H2S



H3



H5



PA2



Gateway

RESEARCH AND PRODUCT

i Series Intercom and Door Access System

Offering Audio/Video SIP intercom and door phone, as well as Gateway for your customization.

i12



i18S



i30/i20S



i31S/i23S



RESEARCH AND PRODUCT

Accessories

Choose accessories for your professional VoIP Communication System. We have mono/duo headsets, SIP speaker etc.

HT201



Mono Headset

HT202



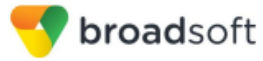
Duo Headset

iW30



SIP Speaker

Technology Partners



All Fanvil VoIP communication Products are compatible with mainstream IP PBX/Soft switch/IMS platforms as well as other mainstream VoIP end-points.

HD)))

Fanvil

RESEARCH AND PRODUCT

FEATURES OF FANVIL IP PHONES



Features of IP Phones

Enhanced HD Audio & 720P HD Video

HD voice through handset, speaker, and headset for High-Fidelity audio available, HD video available (for C series), all these great quality delivers a premium, rich communication performance, increasing your productivity.

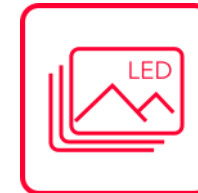


Features of IP Phones

Large Color Display, Better Visual Experience



C series with large color display up to 7 inch with high resolution gives you clear, rich and quick access to common applications of your Fanvil IP telephone. X series with up to 3 color-displays, make using this IP phone more intuitive than ever.





Features of IP Phones

Advanced Customization and Flexibility

Coupled with the side integrated displays, FANVIL IP phones allows you to set up **60 one-touch configurable keys** to manage group calls and speed dial/function keys by displaying all information dynamically, saving your time to greatly enhance work efficiency.

60
DSS



RESEARCH AND PRODUCT

FEATURES OF INTERCOM AND DOOR PHONE

CALL
緊急呼叫





Exceptional HD Audio & Video



HD Audio with Full Duplex Echo Cancellation (AEC)



HD Video, 720P camera supports full duplex video communication

Multi-Protection Design

Equipped with IP65 waterproof, IK10 anti-collision, anti-tamper, anti-stamp, -40 °C to 70°C wide range temperature adaptability, FANVIL i series is extremely sturdy and durable yet stylish.



IP65
Waterproof



IK10
Anti-collision



-40~70 °C
Adaptability

Flexible Access Methods

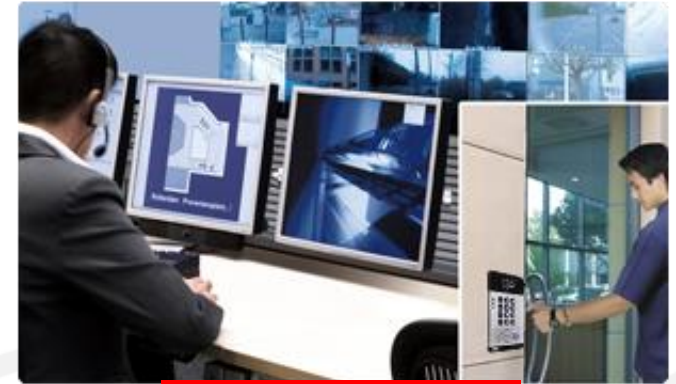
Multiple access ways by call, code, indoor switch and RFID card delivers more flexibility. Speed-dial button press to easier call operation.



Local Password



RFID Cards



Remote DTMF Available

PART 03

FACTORY AND QUALITY SYSTEM



Quality Certificate


All Fanvil Products have got international certification of CE, FCC, RoHS etc.



Certificate Certificado

Zertifikat сертификат

شهادة




CE CERTIFICATE OF COMPLIANCE

This is to certify that the product listed in follows was (were) tested in the BTL EMC Laboratory to comply with the required criteria levels of the follow-mentioned Generic Standards or Product Family Standard(s) and/or Basic Standard(s) based-on the essential conformity requirements of EMC Directive 2014/30/EU.

Equipment	IP Phone
Model Name	X3SP, X3S
Brand Name	Fanvil
Applicant	Fanvil Technology Co.Ltd
Address	3F, Block A, Gaoxinji Building, Anhua Industrial Park, Qianjin 1st Rd. 35th Dist., Bao'An, Shenzhen, 518101, China

Standard(s)	EN 55032: 2015 Class B EN 61000-3-2: 2014 Class A EN 61000-3-3: 2013 EN 55024: 2010+A1:2015
Report(s)	BTL-EMC-1-1703C090

The test data, data evaluation, and equipment configuration contained in our test report(s) above was (were) obtained utilizing the test procedures, test instruments, test sites that has been accredited by the Authority of TAF according to the ISO-17025 quality assessment standard and technical standard(s). The test data contained in the referenced test report relate only to the EUT sample and item(s) tested.



Steven Lu
Authorized Signatory






BTL INC.
No.3, Jinshagang 1st Road, Shixia, Dalang Town, Dongguan, Guangdong, China.
TEL: +86-769-8318-3000
FAX: +86-769-8319-6000




CE Certificate

Certificate Certificado

Zertifikat сертификат

شهادة



FCC CERTIFICATE OF COMPLIANCE

Authorized under Declaration of Conformity according to 47 CFR, Part 2 and Part 15 of the FCC Rules. The product listed below was (were) tested in the BTL EMC Laboratory to comply with the criteria limits Class B of conducted and radiated emissions of the Technical Standards FCC Part 15, Subpart B, established by the FCC, USA.

Equipment	IP Phone
Model Name	X3SP, X3S
Brand Name	Fanvil
Applicant	Fanvil Technology Co.Ltd
Address	3F, Block A, Gaoxinji Building, Anhua Industrial Park, Qianjin 1st Rd. 35th Dist., Bao'An, Shenzhen, 518101, China

Standard(s)	FCC Part 15, Subpart B ANSI C63.4-2014
Report(s)	BTL-FCCE-1-1703C090

The test data, data evaluation, and equipment configuration contained in our test report(s) above was(were) obtained utilizing the test procedures, test instruments, test sites that has been accredited by the Authority of TAF according to the ISO-17025 quality assessment standard and technical standard(s). The test data contained in the referenced test report relate only to the EUT sample and item(s) tested.



Andy Chiu
Authorized Signatory







BTL INC.
B1, No. 37, Lane 365, Yang-Guang St., Nei-Hu District, Taipei City 114, Taiwan.
TEL: +886-2-2657-3299
FAX: +886-2-2657-3331




FCC Certificate

Products



Precisely Right.

Report No.: 0164073643d 001 Page 1 of 83



Client: FANVIL TECHNOLOGY CO.,LTD
Level 3, Block A, Gaoxinji Building, Anhua Industrial Park, Qianjin 1 Road, 35th District, Bao'An, Shenzhen, P. R. China

Test Item(s):	180 materials
Identification/ Model Name(s):	IP PHONE F3PF3CP/F4GH3H5

Sample Receiving date:	2016-09-07, 2016-09-23, 2016-12-21
Testing Period:	2016-09-13 - 2016-12-27
Test Specification:	1. Packaging Waste Heavy Metal Test - 94/62/EC 2. Cadmium, Lead, Chromium (VI), Mercury, Polybrominated biphenyls (PBB) and Polybrominated diphenyl ethers (PBDE) According to RoHS (recast): Restriction of the Use of Certain Hazardous Substances in Electrical and Electronic Equipment, 2011/65/EU
Test result:	PASS PASS

Other information:
Country of Origin: China

For and on behalf of
TUV Rheinland (Shenzhen) Co., Ltd.

2017-01-10 Jasmine Zhao / Project Engineer

Date Name/Position

Test result is drawn according to the kind and extent of tests performed.
This test report relates to the a. m. test sample. Without permission of the test center this test report is not permitted to be duplicated in extracts. This test report does not entitle to carry any safety mark on this or similar products.
TUV Rheinland (Shenzhen) Co., Ltd. - 1F East & 2-4F, Cypio Technology Building No.1, No. 16 KejiBei 2nd Road, High Tech Industry Park North Nanshan District, 518057, Shenzhen, China
Tel.: (86) 755 8208 1188 Fax: (86) 755 2603 7102 Mail: service-pd@tuv.com Web: www.tuv.com

RoHS



PART 04

SALES & MARKETING



Worldwide Distribution Channels



Distributors in **75** Countries Worldwide

Europe
25 Countries

North America
3 Countries

Asia-Pacific
17 Countries

South & Central America
15 Countries

Africa
15 Countries



Attentive Support Service



Professional Team

Professional pre-sales and after-sales service team



Quick Response

Response to help you solve the problem within 24 hours



Various Ways

Get support by writing an email to support@fanvil.com or submitting a ticket on our website.

Exhibitions Worldwide

- Over 20 Expo worldwide each year
- Telecommunication Expo, IT Expo and Security Expo



CeBIT Expo



GITEX Expo



ISC West Expo



IT Expo

Local Channels Events

Numerous local channel events to help you grow sales



Event in Middle East



Event in Europe

Local Training

Professional local product trainings to solve all your technical problems



Training in North America



Training in Asia

Online Marketing



All-New VI

Deliver company image more professional, more elegant.



All-New Website

Provide customers with more effective and convenient info about the company to understand FANVIL products and solutions.



Linkedin

Regularly release Fanvil's newest updates and industry related consulting



@fanvil1004

Regularly release Fanvil's newest updates and industry related consulting

Honors and Awards



2017 Communications Solutions Product of the Year Award



2014 INTERNET TELEPHONY Product of the Year Award



2013 BEST OF THE SHOW on NTERNET ITEXP in Las



GOLD Award of IT-SIBERIA.SIBTELECOM



2011 INTERNET TELEPHONY Excellence Award



Certified in 2011 for compatibility with Elastix System



2010 Communication Solutions Products of the Year



CIPCA 2009 Best IP Phone Supplier Award

Honors and Awards

Huawei Certified Solution Partner



NO. 201410003118CH911



华为认证解决方案合作伙伴

深圳方位通讯科技有限公司

产品：统一通信

有效期：2014年10月~2016年10月

总裁
企业BG渠道及合作伙伴管理部
华为技术有限公司



THANKS

The logo for Fanvil, featuring the word "Fanvil" in a bold, white, sans-serif font. The letter "F" is stylized with horizontal bars extending from its top and bottom.

Fanvil Technology Co., Ltd

Add: 4F, Block A, Building 1#, GaoXinQi Hi-Tech Park
(Phase-II), 67th District, Bao'An, Shenzhen, China
Tel: +86-755-2640-2199 Fax:+86-755-2640-2618
Email: sales@fanvil.com www.fanvil.com